

**HOWARD UNIVERSITY SCHOOL OF BUSINESS**  
**Accredited by AACSB-International**

**Undergraduate Curriculum**  
**MANAGEMENT**

**FIRST YEAR**

<b>FIRST SEMESTER</b>		<b>HRS</b>	<b>SECOND SEMESTER</b>		<b>HRS</b>
ENGW-XXX	English Writing Requirement	3	ENGW-XXX	English Writing Requirement	3
MATH-010	College Algebra II *+	4	MATH-026	Applied Calculus *	4
	Foreign Language ①	3		Foreign Language (Level 2+)	3
	History or Political Science Elective ①	3	PSYC-050	Intro to Psychology	3
<b>INFO-010</b>	<b>Business Problem Solving</b>	2	<b>MGMT-011</b>	<b>Business Orientation II</b>	1
<b>MGMT-010</b>	<b>Business Orientation</b>	1			
	<b>TOTAL</b>	<b>16</b>		<b>TOTAL</b>	<b>14</b>

**SECOND YEAR**

<b>FIRST SEMESTER</b>			<b>SECOND SEMESTER</b>		
ECON-001	Principles of Economics I	3	ECON-002	Principles of Economics II	3
<b>ACCT-201</b>	<b>Accounting Principles I</b> ◇	3	<b>ACCT-202</b>	<b>Accounting Principles II</b> ◇	3
	Literature Elective ①	3	<b>INFO-204</b>	<b>Management Info Systems</b>	3
HHPL-XXX	Physical Education- Health ①	1	<b>ECON-180</b>	<b>Statistics-Bus &amp; Economics</b>	3
	Afro-American Elective ①	3	<b>BCOM-320</b>	<b>Business Communication</b>	3
<b>MGMT-001</b>	<b>Career Counseling</b>	1	HHPL-XXX	Physical Education- Activity ①	1
	<b>TOTAL</b>	<b>14</b>		<b>TOTAL</b>	<b>16</b>

**THIRD YEAR**

<b>FIRST SEMESTER</b>			<b>SECOND SEMESTER</b>		
<b>INFO-311</b>	<b>Quantitative Bus Analysis</b>	3	<b>INFO-335</b>	<b>Production &amp; Operations Mgmt</b>	3
<b>MGMT-301</b>	<b>Management &amp; Org Behavior</b>	3	<i>MGMT-302</i>	<i>Advanced Organizational Behavior</i>	3
<b>FINA-311</b>	<b>Finance Principles</b>	3	<i>MGMT-303</i>	<i>Human Resource Management</i>	3
<b>MKGT-301</b>	<b>Principles of Marketing</b>	3	<b>BLAW-305</b>	<b>Business Law I</b>	3
	Science Elective ①	3-4		Non-Business Elective	3
	<b>TOTAL</b>	<b>15-16</b>		<b>TOTAL</b>	<b>15</b>

**FOURTH YEAR**

<b>FIRST SEMESTER</b>			<b>SECOND SEMESTER</b>		
<i>MGMT-304</i> <b>OR</b> <i>MGMT-350</i>		3	<i>MGMT-380</i>	<i>Seminar in Management</i>	3
<i>MGMT-331</i>	<i>Decision Making</i>	3	<b>MGMT-390</b>	<b>Business Policy</b>	3
<b>MGMT-351</b>	<b>Entrepreneurship</b>	3	<i>MGMT-XXX</i>	<i>Management Elective</i> ②	3
<i>MGMT-XXX</i>	<i>Management Elective</i> ②	3		Non-Business Elective	3
<b>BECN-330</b>	<b>Managerial Economics</b>	3	PHIL-XXX	Philosophy Elective ①	3
	<b>TOTAL</b>	<b>15</b>		<b>TOTAL</b>	<b>15</b>

**Minimum semester credits required for GRADUATION: 120**

\* A grade of "C" or higher is required in all Math courses to advance to the next level. Only 4 credit hours will be awarded for each required Math course.

+ Students exempt from Math 010/ College Algebra II must complete a substitute course(s) equivalent to 4 credit hours.

◇The average grade of ACCT 201 and ACCT 202 must be a "C" or higher.

① See the *General Education Electives Sheet* in order to determine the courses that fulfill these requirements.

② See the *Course Requirements for the Major Sheet* in order to determine the courses that fulfill these requirements.

Note: All required and elective courses for your major must be a grade of "C" or higher. See *Course Requirements for the Major* sheet for more.

Course names in **bold** are those courses that comprise the business core. Course names in *italics* are those courses that are required for the major. Many of the courses listed above require prerequisites. For more information see the *Course Prerequisite Information Sheet*. Any student who has enrolled in a course without the proper prerequisite(s) will be withdrawn from the course.

The course *underlined and italicized* is the Capstone for the major. This course integrates specific knowledge and skill sets acquired from previous courses within the discipline and features comprehensive assessments of cumulative student learning.

The course **underlined and in bold** is the Capstone course for the undergraduate business curriculum. This course integrates the knowledge and skills sets acquired from courses in different disciplines and features comprehensive assessments of students' competency in solving complex, interdisciplinary business problems.

# MANAGEMENT BBA

Effective Fall 2019 (Rev'd SP23)

General Education Core			
Course No.	Title	Hrs	Prerequisites and Minimum Classification
<i>Maximum 15 credits of "Ds" and minimum grade of "C" for MATH courses.</i>			
ECON 001	Principles of Economics I	3	<i>View the Howard Course Catalog or contact the Department coordinating the course</i>
ECON 002	Principles of Economics II	3	
ENGW	English Writing Requirements	6	
HHPL	Physical Education - Activity Elective	1	
HHPL	Physical Education - Health Elective	1	
HIST or POLS	History or Political Science Elective	3	
MATH 007 or MATH 010	Pre-Calculus or College Algebra II	4	
MATH 026 or MATH 156	Applied Calculus or Calculus I	4	
PSYC 050	Introduction to Psychology	3	
	Afro-American Elective	3	
	Foreign Language Requirements	6	
	Literature Elective	3	
	Non-Business Electives	6	
	Philosophy Elective	3	
	Science Elective	3	
<b>Total Credit Hours</b>		<b>52</b>	

Business Core			
<i>Maximum 6 credits of "Ds." Minimum average grade of "C" in ACCT 201 and ACCT 202. Minimum grade of "C" in MGMT 301.</i>			
ACCT 201	Accounting Principles I	3	MATH 006 (C)
ACCT 202	Accounting Principles II	3	ACCT 201 (C); MATH 007/010 (C)
BCOM 320	Business Communication	3	ENGW 101/102/104; ENGW 103/105; MATH 026/156 (C); Sophomore
BECN 330	Managerial Economics	3	ECON 001; ECON 002; INFO 311; MATH 026/156 (C)
BLAW 305	Business Law I	3	MATH 026/156 (C); Junior
ECON 180	Statistics for Business & Economics	3	None
FINA 311	Finance Principles	3	ACCT 202; ECON 001; ECON 002; MATH 026/156 (C); Junior
INFO 010	Business Problem Solving	2	None
INFO 204	Management Info Systems	3	INFO 010
INFO 311	Quantitative Business Analysis	3	ECON 180; INFO 204; MATH 026/156 (C); Junior
INFO 335	Production & Operations Mgmt	3	INFO 311; Junior
MGMT 001	Career Counseling	1	MGMT 011
MGMT 010	Business Orientation	1	None
MGMT 011	Business Orientation II	1	MGMT 010
MGMT 301	Management & Org. Behavior	3	ACCT 201 (C); ECON 001; ECON 002; MATH 026/156 (C); Junior
MGMT 351	Entrepreneurship	3	FINA 311/312; MATH 026/156 (C); MGMT 301; MKTG 301; Junior
MGMT 390	Business Policy	3	MGMT 301; Senior
MKTG 301	Principles of Marketing	3	ACCT 202; ECON 001; ECON 002; MATH 026/156 (C)
<b>Total Credit Hours</b>		<b>47</b>	

Major Core			
<i>Minimum 2.5 GPA and grade of "C."</i>			
MGMT 302	Advanced Organizational Behavior	3	MGMT 301 (C); Junior
MGMT 303	Human Resource Management	3	MGMT 301 (C); Junior
MGMT 304 or MGMT 350	Labor Management Relations or Management of Small Business	3	MGMT 301 (C); Junior
MGMT 331	Decision Making	3	MGMT 301 (C); Junior
MGMT 380	Seminar in Management	3	MGMT 301 (C); Senior
<b>Total Credit Hours</b>		<b>15</b>	

Major Electives			
<i>Minimum 2.5 GPA and grade of "C." Choose two of the following courses:</i>			
MGMT 306	Corporate Culture and Ethics	3	MGMT 301 (C); Junior
MGMT 307	Leadership and Spirituality	3	MGMT 301 (C); Junior
MGMT 308	Entertainment Management	3	MGMT 301 (C); Junior
MGMT 309	Sports Business Management	3	MGMT 301 (C); Junior
MGMT 310	Business and New Economy	3	MGMT 301 (C); Junior
MGMT 311	Advanced Management Consulting	3	MGMT 301 (C); Junior ; Approval
MGMT 312	Early History of African American Businesses	3	MGMT 301 (C); Junior
MGMT 313	Organization Leadership and Change	3	MGMT 301 (C); Junior
MGMT 314	Diversity and Inclusion in Orgs	3	MGMT 301 (C); Junior
MGMT 340	Management Development/TQM	3	MGMT 301 (C); Junior
MGMT 353	Entrepreneurial Marketing	3	MGMT 301 (C); Junior
MGMT 355	New Venture Development	3	MGMT 301 (C); Junior
MGMT 356	Entrepreneurial Externship	3	MGMT 351/INBU 380 (C); Junior; Approval
MGMT 357	Contemporary Issues in Mgmt	3	MGMT 301 (C); Junior
MGMT 385	Independent Study	3	MGMT 301 (C); Senior ; Approval
MGMT 800	Study Aboard	3	Approval
<b>Total Credit Hours</b>		<b>6</b>	

**Total Credit Hours Required for Graduation in Program 120**

*Minimum 2.0 Cumulative GPA*